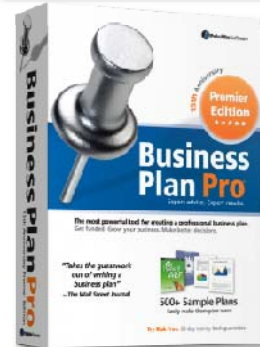
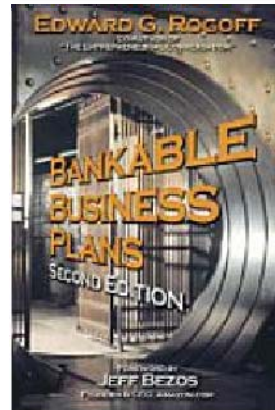
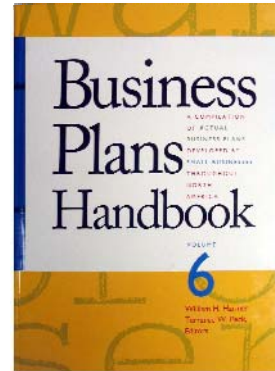


Guide to Developing Your Plan

- **BUSINESS PLANS HANDBOOKS** – Multi-volume set of real business plans. Use these to see what businesses others have started. Most latter volumes include a comprehensive business index to previous volumes. Also included in the appendix are such things as a general business template and lists of organizations that can help with business information needs.
- **BANKABLE BUSINESS PLANS** – Provides practical insight on how to build a solid business plan that delivers information investors want to know about your business idea. Over his career, the author secured over \$100 million dollars in start-up capital from banks and others for his new ventures.
- **BUSINESS PLAN PRO** – The leading business plan development software currently on the market. Available at our local AERN center. Through a step-by-step process, *Business Plan Pro* allows you to build a plan that best suits your business needs. Plus, *Business Plan Pro* contains hundreds of sample plans that can aid the building of your plan.
- **WEBSITES** – These three websites are excellent places to find further, in-depth information on loans, lenders and how to fund your business proposal.



<http://www.sba.gov>

<http://aern.cba.ua.edu>

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